

Organised by: **eft**

14th Annual European

3PL Summit & CSCO Forum

October 10-12, 2016 • De Maaspoort Theatre, Venlo, The Netherlands

**LAST CHANCE
TO JOIN EUROPE'S
SUPPLY CHAIN
LEADERS**
Book by Oct 7th

Where 350+ C-level 3PL providers & customers come to network, learn and build business success

*The biggest names in European logistics and supply chain,
all in one place at one time*



Thomas Schmitt,
Member of the Board of
Management (Contract
Logistics/SCM),
Schenker AG



Chris Roe,
Senior Finance Manager
Supply Chain,
Amazon



Oscar de Bok,
Chief Executive Officer
Mainland Europe, Middle
East & Africa,
DHL Supply Chain



Kris van Ransbeek,
Chief Supply Chain Officer,
Maxedia DIY



Malcolm Wilson,
Supply Chain Managing
Director Europe,
XPO



Joanne Wright,
Vice President IBM Supply
Chain,
IBM



Stephanie Kearney
Senior Vice President
Contract Management,
Kuehne + Nagel



David Sheldon,
Global Supply Chain
Development Manager,
Nestle



Ewald Raben,
Chief Executive Officer,
Raben Group



John Allaway,
Vice President Supply Chain
Performance, EMEA Product,
Global Supply Chain,
Schneider Electric



Sandro Knecht,
Executive Vice President
- Global Supply Chain
Solutions, CEVA



Christian Förster,
Vice President of
Delivery Operations,
Nokia



Enrique Montañés García
Senior Vice President,
Supply Chain Europe
Chep Europe



Walaa Maher
GCC Region Supply Chain
Director
Kimberly-Clark



Wolfram Senger-Weiss,
Member of the Board,
Gebrüder Weiss

**SEE THE FULL LIST OF EUROPE'S
SUPPLY CHAIN AND LOGISTICS LEADERS WHO WILL SPEAK IN VENLO:**

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Visit us today! www.3plsummit.com/eu

See the full agenda and register to join the sessions by [clicking here >>>](#)

OCTOBER 10TH



1:00PM

LOGISTICS WORKSHOP



1:00PM

SUPPLY CHAIN WORKSHOP

11AM-12PM: Young Talent Hackathon Briefing

12-5PM: Young Talent Hackathon Working Groups

5:00-5:45PM: Young Talent Hackathon Presentations

FROM 5:00PM: NETWORKING DRINKS



6:00PM: Young Talent Hackathon Winner Announcement in the Exhibition Area

OCTOBER 11TH

08:15AM PLENARY SESSION: eft Opening Address

Sarah Reynolds, *Event Director - 3PL Summit*, **eft** | Danielle Horsnell, *Event Director - CSCO Forum*, **eft** | Haley Garner, *Head of Research and Content*, **eft**

08:30AM KEYNOTE PRESENTATION: How to achieve Profitable Growth. The What (Be a First in Class Company) and the How (Personal Excellence Left/Right Brain)!

Thomas Schmitt, *Member of the Board of Management (Contract Logistics/SCM)*, **Schenker AG**

3PL SUMMIT: LOGISTICS TRACK

09:00AM Presentation: What's Changing? What will the Fourth Industrial Revolution mean for supply chains and physical distribution networks?

Sven Bertens, *Head of Research Advisory*, **JLL**

Frank Weber, *Head of Industrial Agency Germany*, **JLL**

09:45AM Presentation: Digital connectivity - how the next generation of IT integration can deliver a step change in logistics efficiency

Jesper Bennike, *CEO GateHouse*, **Logistics**

Tim Phillips, *Chief Executive*, **Freightex**

CSCO FORUM: SUPPLY CHAIN TRACK

09:00AM Spotlight Presentation: Industry overview & trends - building and executing a winning supply chain strategy for the future

Lisa Callinan, *Research Director*, **Gartner**

09:30AM Presentation: Innovative concepts in supply chain collaboration

Kris van Ransbeek, *CSCO*, **Maxeda DIY**

10:00AM Presentation: Power supply chain collaboration to improve enterprise wide performance

Didier Dayen, *Senior Director Global Advanced Planning & Center of Expertise*, **Merck Group**

10:30-11:15AM COFFEE

11:15AM Presentation: Innovation to Drive Growth

Oscar de Bok, *CEO Europe*, **DHL Supply Chain**

11:45AM Presentation: Aligning IT with business strategy; how the digitalisation of logistics is driving profit and efficiency

Jürgen Burger, *Chief Digital Officer & Chief Executive Officer Land Transportation*, **Hellmann Worldwide Logistics**

12:15PM Presentation: Intelligent Logistics - Delivering Differentiated Performance & Agility in the 3PL Market

Peter van Merode VP, *3PL Industry Strategy*, **JDA Software**

11:15AM Spotlight Presentation: Supply Chain performance turnaround - collaboration, visibility and effective execution

Nina Anttila, *CSCO*, **Reima Oy**

11:45AM Panel Discussion: Value generation through out-of-the-box collaboration

Danny Hendrikse, *VP Intercompany Operations*, **Pfizer**

Nina Anttila, *CSCO*, **Reima Oy**

Didier Dayen, *Senior Director Global Advanced Planning & Center of Expertise*, **Merck Group**

Kris van Ransbeek, *CSCO*, **Maxeda DIY**

12:30-13:45PM LUNCH

13:45PM Presentation: Growth through horizontal collaboration; partnering with suppliers and competitors for increased efficiency and cost reduction

Enrique Garcia, *SVP Supply Chain Europe*, **CHEP Europe**

Michael Gierloff, *Director European Transport Sourcing*, **CHEP Europe**

14:15PM Presentation: Extending the Brand's Virtual Four-Walls to Your Front Door

Doug Metcalfe, *VP Sales*, **Nulogy**

14:35PM Presentation: Gebrüder Weiss

Wolfram Senger-Weiss, *Member of the Board*, **Gebrüder Weiss**

15:05PM Panel: Carving the best route to growth for your company

Colin Enright, *President Technology EMEA & APAC*, **syncreon**

Sandro Knecht, *Executive Vice President - Global Supply Chain Solutions*, **CEVA**

Tony Ranson, *COO*, **Gondrand**

13:45PM Presentation: The Future Retail Consumer

Neil Ashworth, *CEO*, **Collect+**

14:15PM Presentation: Reimagining retail distribution network strategies to meet the demands of omnichannel

John Munnely, *Head of Operations*, **John Lewis**

14:45PM Panel Discussion: Your "Omnichannel Strategy" isn't just Front-End Customer Facing. It's Everything Behind the Scenes!

Hans Husinga, *Head of Logistics*, **Suit Supply**

Rudi Roex, *CEO Logistics*, **Steinhardt International**

Onur Uranli, *Global Director Strategic Marketing 3PL Segment Product Care*, **Sealed Air**

Michiel Altling von Geusau, *President Commerce & Fulfillment Solutions EMEA & APAC*, **Ingram Micro**

Sebastian Steinhauser, *Managing Director*, **Parcelly**

15:45-16:15PM COFFEE

See the full agenda and register to join the sessions by [clicking here >>>](#)

OCTOBER 11TH

3PL SUMMIT: LOGISTICS TRACK

16:15PM Presentation: Logistics in the Airline Environment

Colin Grant, *CEO, ASL Airlines Europe*

16:45PM Panel: Have your say! Ensuring that innovation continues in a precarious economic environment to help drive future growth

Paul Looman, *Chief Commercial Officer, Emons Group B.V.*

17:15PM Presentation: Kuehne + Nagel Case Study

Stephanie Kearney, *Senior Vice President Contract Management, Kuehne + Nagel*

CSCO FORUM: SUPPLY CHAIN TRACK

16:15PM Presentation: Practical steps on how to deliver to your customer expectations and demand patterns

Angel Caja, *Regional Supply Chain Manager - West Europe, Jotun*

16:45PM Presentation: Customer Centric Operations - optimizing customer value creation at Nokia

Christian Förster, *Vice President of Delivery Operations, Nokia*

17:15PM Presentation: Have you too much cash and resources tied up in your current supply chain?

Dermot Connolly, *Head of European Business Development, Exertis Supply Chain Services*

17:35PM Presentation: Product centric supply chains vs customer centric supply chains

Rene Falch Olesen, *Chief Commercial Officer, DSV*

18:00PM NETWORKING DRINKS

OCTOBER 12TH

07:45AM REGISTRATION OPENS

08:15AM Amazon Keynote: Developing a culture of disruption- from the balance sheet to the shopfloor

Chris Roe, *Senior Finance Manager Supply Chain, Amazon*

3PL SUMMIT: LOGISTICS TRACK

09:00AM Presentation: XPO Case Study

Malcolm Wilson, *Supply Chain Managing Director Europe, XPO*

09:30AM Panel: Fighting Back: How 3PLs CEOs are forging ahead under global economic pressures to ensure profitability

Sebastiaan Scholte, *CEO, Jan de Rijk*

Ewald Raben, *CEO, Raben Group*

Carlos Velez, *Managing Director Central Europe, FM Logistic*

10:00AM Presentation: CEVA

Sandro Knecht, *Executive Vice President - Global Supply Chain Solutions, CEVA*

CSCO FORUM: SUPPLY CHAIN TRACK

09:00AM Presentation: End-to-end supply chain transformation: a blue print for success

John Allaway, *VP Supply Chain Performance, EMEA Product, Global Supply Chain, Schneider Electric*

09:30AM Presentation: Supply chain dynamics in emerging markets, challenges vs opportunity

Walaa Maher, *GCC Region Supply Chain Director, Kimberly-Clark*

10:00AM Presentation: Accelerate organisational alignment following a company-wide split

Xavier Ribas, *Head of EMEA Printing SC Operations, HP*

10:30AM COFFEE

11:15AM Presentation: What we do for our customers? We create transportation and supply chain advantages

Piotr Horowitz, *Member of the Management Board & Commercial Director, Europe Surface Transportation, C.H. Robinson Europe*

11:15AM Panel: Solving 3PL-customer friction: drive lower costs, innovate, be flexible and ensure profitability

Meinderdjan Botman, *Member of the Management Board & EVP Global Business Development, DSV Solutions*

Kees Kuijken, *CEO, KLG Europe*

Pieter Balcaen, *CEO, ECS European Containers*

11:45AM Presentation: Big Decisions: Hitting a moving target with advanced analytics

Professor Wim Nuijten, *Vice President, Optimization Technology, Quintiq*

11:15AM Presentation: Transforming to a cognitive supply chain

Joanne Wright, *Vice President IBM Supply Chain, IBM*

11:45AM Panel Discussion: Join the supply chain transformation conversation, from leadership to strategy to priority

David Sheldon, *Global Supply Chain Development Manager, Nestle*

Pierre Mille, *Global SC Transformation Director, Grandvision*

Anita Arts, *Managing Director Global Supply Chain, Liberty Global*

Dr. Frank Tenbusch, *Vice President Global Supply Chain Management - Services, Vodafone*

12:45PM LUNCH

13:45PM Presentation: Market opportunities and supply chain changes in and around Iran

Murat Kavrar, *General Manager - Sales & CRM, Ekol Logistics*

Wojciech Brzuska, *General Manager, Ekol International*

14:15PM Presentation: The European Truck Platooning Challenge: Hear how European collaboration takes advantage of disruptive technology and what this could mean to the future of the logistics industry

Dirk-Jan de Bruijn, *Programme Director, EU Truck Platooning Challenge*

SUPPLY CHAIN TRACK

13:45PM Spotlight Presentation:

Supply chain strategy mindmapping - The strategic ascent to competitive advantage
Martijn Lofvers, *Creating Director and Chief Trend Watcher of Supply Chain Movement, Supply Chain Movement*

EXTRA TRACK

13:45PM Interactive Roundtable:

How can a supply chain organisations be functionally grounded, but at the same time receptive to new ideas and drive innovation? Learn how a bi-modal supply chain mind-set will benefit your organisation.
Lisa Callinan, *Research Director, Gartner*

14:45PM PLENARY SESSION Presentation and Panel:

Filling your talent pipeline with the best graduates and future-proofing your supply chain.

Andy Kaye, *Chair of the NOVUS Trust & Chief Executive, BiS Henderson* | Chris Kingshott, *Former Wincanton MD Manufacturing and Board Member, NOVUS*

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events

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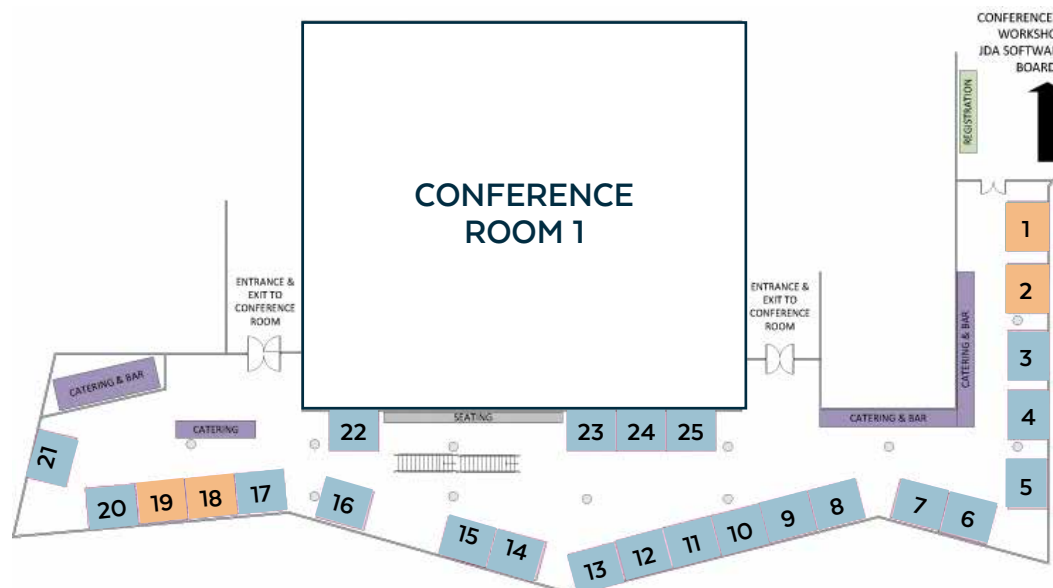
Where 350+ C-level 3PL providers & customers come to network, learn and build business success

Select the Registration Package that suits your aims

Pass Features	BEST VALUE EXECUTIVE PASS	STANDARD PASS	BASIC PASS	RETAILER/ MANUFACTURER PASS
3 Day Conference Pass (October 10-12)	✓			
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2 Day Conference Pass (October 11-12)	✓	✓	✓	✓
Includes access to the co-located Chief Supply Chain Officer Forum	✓	✓	✓	✓
Access to Evening Networking Receptions & Awards Ceremony	✓	✓	✓	✓
Networking Online Contact Centre	✓	✓		✓
Post-event & slides	✓	✓		✓
Online access to EFT's Supply Chain Locations Map	✓	✓		✓
Standard Price - <i>after September 16th 2016</i>	€3495 <input type="checkbox"/>	€2995 <input type="checkbox"/>	€2795 <input type="checkbox"/>	€995 <input type="checkbox"/>

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3PL SUMMIT & CSCO FORUM FLOORPLAN



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